



Price List

Relayte's Collaboration System

With Relayte's collaboration options, you have the ultimate combination of flexibility and ease. To configure and price your collaboration system, just follow these four easy steps:

1. Select Functionality

You can configure your system to meet your specific needs by selecting individual modules ("A La Carte") or you can select from one of our easy and money-saving bundles.

Email

You can elect to use your existing (or any other) Email solution or you can use Relayte's web-based Email. With our Email, you get the advantages of tighter integration with the other modules, and you can still use your own domain name with Relayte Email.

A La Carte

Pick and choose just the modules you need. For more info about module functionality, please visit our web site at <http://www.Relayte.com>.

Bundles

Or save money by selecting a popular configuration bundle.

Price (per User / Month)					
100% Web-Based Applications					
A La Carte	Bundles				
	Workgroup Starter Pack	Contact Collaboration Pack	Project Collaboration Pack	Full Collaboration Pack	Real-time Collaboration Pack
Email	\$10	\$10	\$10	\$10	\$10
Directory	Free	\$15	\$35	\$40	\$60
Documents	\$10				
Calendaring	\$10				
Contacts	\$15				
Opportunities	\$10				
Tasks	\$5				
Projects	\$5				
Bookmarks	\$5				
Discussions	\$5				
News	\$5				
Surveys	\$15				
Instant Messaging	Coming in Q4, 2002				Coming in Q4, 2002
Chat					
Whiteboarding					
Application Sharing					
Audio Conferencing					
Video Conferencing					



Workgroup Starter Pack

This is our entry collaboration system. It is intended for workgroups of any size that want to share documents or files, and calendars.

Contact Collaboration Pack

Contact Collaboration bundle goes beyond address book or contact management to provide security, information organization and workflow tracking needed by teams to share contact information. The Contact Collaboration Pack is ideal for sales organizations to customer service to operations.

Project Collaboration Pack

Our Project Collaboration bundle provides Project & Task management functionality useful for professional services or consulting firms and for internal project management.

Full Collaboration Pack

Get the full asynchronous collaboration suite at one great price.

Real-time Collaboration Pack

Powerful, web-based, real-time collaboration, coming soon...

2. Select Number of Users

User Pack	Setup Fee	Quantity discount
1	\$250	0%
5	\$250	0%
10	\$250	5%
25	\$0	15%
50	\$0	20%
100	\$0	25%
250	\$0	35%
500	\$0	40%
1000	\$0	50%

For fewer than 25 users, there is a \$250 setup fee. For 10 or more users, you receive a discount off of the monthly functionality fee (step 1 above).

Note To Individual Users

Even individual users can benefit from our systems, e.g.,:

- Access your information from any computer, anywhere, anytime while you travel!
- Eliminate need for data backup because all your info is automatically stored off site and backed up by our facilities specialists!
- No need to ever upgrade your software again!



3. Select Amount of Storage

MB	Price / month
50	FREE
100	\$100
200	\$250
500	\$600
1000+	\$1 / MB

You get 50MB free. Or you can purchase additional storage as needed.

4. Select Options

Licensing

Our standard pricing includes full web-based hosting. If you prefer, you can also license our software to run on your own servers. To run on your own servers, we charge \$10,000 one-time fee. Monthly maintenance is optional and available via mailed CD for 25% of our monthly hosting fee (step 1 above), or via automatic online updates for 50% of our monthly hosting fee. Virtually all major platforms are supported (e.g., Windows, Unix, Linux, etc.). If interested, please contact us directly.

Annual Discount

Pay for 12 months and receive the 13th month free!

Examples

A. You have a team of 5 retail real estate sales people, so you select the B2C Pack. You anticipate 50MB of storage should be fine, and you want Relayte to host your system.

You prefer to pay month to month:

1. B2C Pack = \$25 / user / month
2. \$250 Setup fee & 0% Quantity discount.
3. No storage fee
4. Hosting included.

So, that's \$250 one-time fee and \$125 per month total... far less than the cost of hardware alone if you were to host your own system.

B. Your company has collaboration needs across a few locations and functions, such as Human Resources, Marketing, Sales, Operations and Customer service. You have 100 users and anticipate needed 500MB storage. You want Relayte to host your system.

1. Full Collaboration Pack = \$60 / user / month
2. No Setup fee & 25% discount
3. 500MB = \$600 / month
4. Hosting included.

There's no setup fee, just \$1,050 (\$450 + \$600) per month total.



User Support

Relayte offers end user support for \$25 per incident, \$15 if the user has attended Relayte's End User training. There will be no charge for any incident due to software bug.

Training

Online training also available.

Course	Duration*	Class size	Pricing**
End User I	2 hours	5-20	\$50 / student
End User II	2 hours	5-15	\$50 / student
Administrator	4 hours	3-10	\$200 / student
Train-The-Trainer: End user	4 hours	2-10	\$300 / student

*Please provide adequate notice for scheduling.

**Optional travel and expenses not included.

Note: Your company provides facilities including overhead LCD projector and Internet-connected computers (for no more than 2 students per computer). Offsite training available upon request.

Professional Services

Professional services are available at \$200 / person-hour. Services include installation, setup, administration, customization, etc.

Service*	Estimated Time**	Pricing
Outsourced Administration with Best Practices	n/a	\$100 per month plus 50% subscription fee per month
Intranet Setup	1 day	
Application Server Installation & Setup	1 day	
Customization & Development	TBD	

*Upon request, specific needs can also be addressed with a custom proposal.

**All work is billed as Time & Materials.

Getting Started

Simply go to our web site at <http://www.Relayte.com> and register and one of our representatives will contact you to configure your system. If you select one of our standard web-hosted systems, you can be up and running the same day!